

**AP PSYCHOLOGY**  
**Summer Assignment for 2017-2018**  
**Kelly Smoak & Jenna Howell**  
[ksmoak@lexington1.net](mailto:ksmoak@lexington1.net) or [jhowell2@lexington1.net](mailto:jhowell2@lexington1.net)

**“You Are Not So Smart” by David McRaney**

Humans like to think that we are rational and logical beings, however decades of research in cognitive psychology has proven otherwise. The book, “You are Not so Smart” by David McRaney explores the failings of memory, how we do things without having a clue why we are doing them, and the narratives we construct and tell ourselves to make us feel better about our choices and decisions.

This book is a fabulous summer read for many reasons. First of all, we will be learning about every single concepts presented in the book at some point this year. Second of all, each chapter is very short and engaging. Best of all, as you read, your mind will be flooded with memories and personal experiences that connect with the concepts and stories presented in the book.

After reading the entire book, please complete these two assignments:

1. Understanding Content: There are many very important AP Psychology concepts presented in the book. **Complete** the attached chart where you **define** each concept using your own words and **provide a specific example** from the book. Include a page number for each example. Format responses in a chart like the one below. All work should be typed in a 12 pt font. This part is due **Friday, September 1.**

Grading Criteria for Chart

	<u>3</u>	<u>2</u>	<u>1</u>	<u>0</u>
<b><u>Concept Definitions</u></b>	<b><u>Thorough, accurate definitions are provided for each term.</u></b>	<b><u>The majority of definitions are accurate but may lack depth or clear understanding.</u></b>	<b><u>Some accurate definitions are provided.</u></b>	<b><u>No definitions are submitted.</u></b>
<b><u>Examples from book</u></b>	<b><u>Relevant examples from the text are included to support each definition.</u></b>	<b><u>Each definition has an example from the text, but some may not be relevant. OR A few examples may be missing.</u></b>	<b><u>Some relevant examples are included.</u></b>	<b><u>No examples are provided.</u></b>
<b><u>Page numbers</u></b>	<b><u>All examples are paired with accurate page numbers</u></b>	<b><u>The majority of examples are paired with accurate page numbers</u></b>	<b><u>Less than half of the examples include accurate page numbers.</u></b>	<b><u>No page numbers</u></b>
<b><u>Formatting</u></b>	<b><u>Typed, 12 pt font. Chart is formatted like the exemplar in assignment description.</u></b>	<b><u>** Work will not be accepted unless formatted correctly.</u></b>		

2. Socratic Preparation: Prepare responses that connect concepts from the book to each of the following quotes. Each response should contain **multiple connections** to the concepts and examples in your chart. You may also include examples for your personal experiences. You will want to think about this while the book is fresh. We will have the Socratic Seminar after the class begins in August.

- *“THE MISCONCEPTION: You are a rational, logical being who sees the world as it really is. THE TRUTH: You are as deluded as the rest of us, but that’s OK, it keeps you sane.” -David McRaney*
- *“You have a deep desire to be right all of the time and a deeper desire to see yourself in a positive light both morally and behaviorally. You can stretch your mind pretty far to achieve these goals.” – David McRaney*
- *“When you need something to be true, you will look for patterns; you connect the dots like the stars of a constellation. Your brain abhors disorder” –David McRaney*
- *You are always explaining to yourself the motivations for your actions and the causes to the effects in your life, and you make them up without realizing it when you don't know the answers. Over time, these explanations become your idea of who you are and your place in the world. They are yourself... You are a story you tell yourself.” – David McRaney*
- *“You are a liar by default, and you lie most to yourself. If you fail, you forget it. If you win, you tell everyone.” – David McRaney*
- *“Never underestimate the power of stupid people in large groups.”- George Carlin*

\*\*Adhere to the **RBHS Honor Code**. All work must be your own. Please do not copy content from the internet or another student. Plagiarism of any kind will not be tolerated.

Name: \_\_\_\_\_

**You Are Not So Smart Concept Chart**

<b>Concept</b>	<b>Definition (1 point)</b>	<b>Specific Example (1 point)</b>
<b>Priming</b>		
<b>Confabulation</b>		
<b>Confirmation Bias</b>		
<b>Hindsight Bias</b>		
<b>The Texas Sharpshooter Fallacy</b>		
<b>Normalcy Bias</b>		
<b>Introspection Illusion</b>		
<b>The Availability Heuristic</b>		
<b>The Bystander Effect</b>		
<b>The Dunning-Kruger Effect</b>		
<b>The Just World Fallacy</b>		
<b>Subjective Validation</b>		

<b>Concept</b>	<b>Definition</b>	<b>Specific Example</b>
<b>Cult Indoctrination</b>		
<b>Groupthink</b>		
<b>The Affect Heuristic</b>		
<b>Self Serving Bias</b>		
<b>The Spotlight Effect</b>		
<b>Catharsis</b>		
<b>The Misinformation Effect</b>		
<b>Conformity</b>		
<b>Social Loafing</b>		
<b>The Illusion of Transparency</b>		
<b>Learned Helplessness</b>		
<b>The Anchoring Effect</b>		
<b>Self-Handicapping</b>		

<b>Concept</b>	<b>Definition</b>	<b>Specific Example</b>
<b>Self-Fulfilling Prophecies</b>		
<b>The Representativeness Heuristic</b>		
<b>Expectation</b>		
<b>The Illusion of Control</b>		
<b>The Fundamental Attribution Error</b>		